

October 21, 2024

### Dear Commodity Processor,

The Long Island School Nutrition Director's Association Cooperative Bid has 52+ school districts that are currently combining their volumes for bidding purposes on USDA Commodity Processing.

We would like to provide information to our directors and staff about commodity processing, for the 2025-2026 school year. We have scheduled a Product Evaluation Seminar regarding commodity processing prior to the Regional Industry Seminar hosted by the New York School Nutrition Association. The date will be Tuesday, December 3, 2024 from 11:00 to 12:00 pm at the:

Huntington Hilton Long Island 598 Broad Hollow Road Melville, NY 11747

The Product Evaluation Seminar will only be open to the members of the Long Island School Nutrition Director's Association Cooperative Bid participants from 11:00 - 12:00 pm. The exhibit will be open to those manufacturers processing USDA commodities through the use of school district entitlements. If you are exhibiting, you must be registered with NYSNA.

Manufacturers will be able to present items, which are part of both the direct diversion program as well as commercial purchase. Following this part of the seminar, at 12:00 exhibitor tables will open for all other Long Island and NYC Directors as well as the Co-op bid participants.

We have enclosed forms for you to return no later than Thursday, November 21, 2024. *You must register with NYSNA* in order to show products at the Seminar. If you are an approved commodity processor, please e-mail the completed L.I. form to <a href="mailto:Tom.Murphy@longwoodcsd.org">Tom.Murphy@longwoodcsd.org</a>.

This information will help the directors determine what items are acceptable and if they will be added to our bid process.

Please call 631-345-2805 or e-mail <u>Tom.Murphy@longwoodcsd.org</u> with any questions. We look forward to having your items shown at the Product Evaluation Seminar.

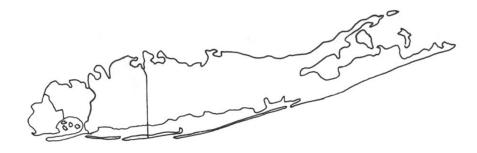
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Manufacturer:	Br	roker:		
Contact:	Co	Broker: Contact:		
E-Mail:	E-	Mail:		
Address:	Ac	ddress:		
Phone:	Ph	Phone:		
example, Beef, Cheese, Po	Product Code	NY Product Y/N	Commodity Used	

For each new product or a product with nutritionals that have changed since last year, you must provide a specification sheet including the ingredients, nutrient analysis including a CN label or Product Formulation Statement. Current items on the bid do not need spec sheets unless they have changed nutritionally.

If any of this information is missing or incomplete, the product will not be evaluated and will not be considered. This year we are mostly interested in new items that are not currently on the Co-op bids.

<u>These Forms must be completed in Microsoft Word or Excel and returned by Thursday November 21, 2024. DO NOT SCAN AND SEND AS A PDF.</u>

E-mail completed form to <u>Tom.Murphy@longwoodcsd.org</u>



# Long Island Regional Industry Seminar

As a convenience for our members and for our exhibitors, the Long Island School Nutrition Director's Association Cooperative Bid Group (LISNDA) will once again work with NYSNA to use the Regional Industry Seminar to evaluate acceptable products to place on their bid. In order to accomplish this, we are dividing the seminar into two (2) parts.

## PART I: 11:00 am – 12:00 pm

All USDA Commodity processors will be part of Part I. Co-op participants will be sampling hot, processed options (and cold, where applicable) and evaluating them for their bid from 11:00 am - 12:00 pm.

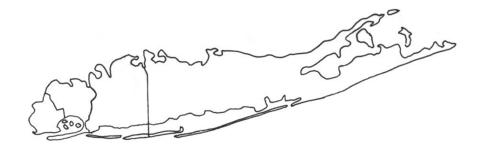
New this year, our members will not have group assignments, as we want our members to visit those tables and vendors that they are most interested in to view and evaluate items that are not currently on bid that they want to bid on.

Please note that there will not be a separate Direct Diversion bid, those items are incorporated into the commercial bids. Many items in our Bids will have separate designations for purchasing an item both commercially as well as using Direct Diversion.

### PART II: 12:00 pm -2:30 pm

This part of the seminar will be open to LISNDA participants as well as <u>all other Directors</u> and Managers on Long Island and from NY City.

Information Request form LISNDA: See attached



# LONG ISLAND SCHOOL NUTRITION DIRECTORS ASSOCIATION LI COOPERATIVE BID ASSOCIATION

Manufacturer/Vendor/Product Representative:

As you know, the LI COOP Bids are electronically emailed. Please provide us with a current name and email address of the person the bids are to be sent for the 2025-2026 school year.

Company
Person responsible for receiving and completing electronic bids.
Email address for the 2025-2026LI-COOP bids.
Telephone

PLEASE RETURN TO <a href="mailto:row">Tom.murphy@longwoodcsd.org</a>